

12891 Lantana Avenue  
Saratoga, CA 95070



Tel & Fax : 408-871-1798

[www.sharpshape.com](http://www.sharpshape.com)

## **Brief Introduction to *Sharp Shape*™ and *AOMS*™**

*Sharp Shape*™, All rights reserved, Copyright ©, August 14 2012

*Sharp Shape*™ was founded at the beginning of 1993 in response to the needs for cost effective and accurate automated foot-orthotic production systems. After that, we have integrated more than 70 Automated Orthotic Manufacturing Systems (AOMS™) worldwide. Millions of foot orthotics have been made through the systems. Although we have set up many systems for big and small labs, our business is still home-based.

Unlike other systems, we don't charge royalties. Because of this, users benefit from the substantial low cost of our systems. The more you use the system, the more you benefit from it. However, like other commercial software, we don't allow multiple copies of the software to run at the same time. To enforce this, we use a USB dongle (a small device attached to USB port) as the software key. Using the key doesn't mean that we don't take legal actions to pursue software piracy if there is a breach. It is your responsibility to look after the key and we don't re-issue keys. We do provide discount on software reorders.

When you configure your system, you have the options to carve mold, orthotic, or insole. Mold is usually carved out of MDF board. Wax is an alternative. Orthotic is carved out of polypropylene sheet. Insole is usually carved out of EVA block. If appropriate, other material can be the alternatives. Most of our systems carve molds.

Our cast correction software can not replace the plasterwork one hundred percent. Some special works (tiny feet, no forefoot, etc.) have to be made on plaster. By estimate, our software can handle 85 to 95 percent of work depending on the skills of the user.

Because the system will bring new equipment and materials to your lab, you want to make sure that you still comply with the zoning code, environment code, safety code, etc. Please make sure that the system is financially justifiable for your production volume. You have to be financially ready for the system. Lease is an option. You will need to work with a financial institution to get the lease. Please follow our payment terms when you decide to use our system. So far, our customers paid us without major incidents.

We suggest that you talk with our existing customers on the involved issues before you take any actions. Although it is hard to get the permission, visiting a real production site is beneficial. The orthotic industry is not very large and you may easily find references.

There are many details need to go through if you want to proceed. This single-page document is made to reveal the pros and cons of doing business with *Sharp Shape*™. Please read the document carefully. Let us know if you have questions. - *End of file* -